

Please join Strategas' 1st Annual **Specialty Papers & Packaging Mini-Conference**

Wednesday, March 29th in Charlotte, NC

Sonoco Products (SON) SVP Plastics & Protective

Neenah Paper (NP) CEO & CFO

Clearwater Paper (CLW) CFO and Shelby Mill Tour

Plus Norbert Ore of Strategas

Please contact your Strategas sales rep to register for this conference. Space is limited.



Vicki Arthur

SVP, Plastics and Protective
Solutions Sonoco Products



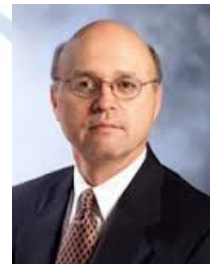
Roger Schrum

VP of Investor Relations
Sonoco Products



John Hertz

Chief Financial Officer
Clearwater Paper



Norbert Ore

Head of Industry Surveys
Strategas Research Partners



John O'Donnell

President and CEO Neenah
Paper



Bonnie Lind

SVP, CFO and Treasurer
Neenah Paper



Bill McCarthy

VP Financial Analysis & IR
Neenah Paper

Wednesday, March 29, 2017

08:00 AM to 09:00 AM

Neenah Paper (NP) CEO/CFO Group Breakfast at Westin CharlotteWestin Charlotte, Brevard Room, 3rd
Floor, 601 S. College St., Charlotte,
NC 28202

Metrics: \$1.3B mkt cap, \$941MM sales, 17.7 P/E, 15.5 fwd P/E, 2.0% dividend yield

- **John O'Donnell**
President and CEO
Neenah Paper

- **Bonnie Lind**
SVP, CFO and Treasurer
Neenah Paper

- **Bill McCarthy**
VP Financial Analysis & IR
Neenah Paper

09:00 AM to 10:00 AM

Sonoco Products (SON) SVP at Westin Charlotte

Metrics: \$4.8B mkt cap, \$4.7B sales, 18.9 P/E, 18.0 fwd P/E, 2.8% div. yield

- **Vicki Arthur**
SVP, Plastics and Protective Solutions
Sonoco Products

- **Roger Schrum**
VP of Investor Relations
Sonoco Products

10:00 AM to 11:00 AM

Westin Charlotte to Shelby, NC

Check out & Bus Transportation to Shelby, NC with Norbert Ore Industry Highlights

Immediately following the Sonoco Products (SON) presentation, please checkout of the hotel and meet in the hotel lobby with luggage for transportation to the Clearwater Shelby Mill. Along the way, Norbert Ore will provide Industry Highlights.

- **Norbert Ore**
Head of Industry Surveys
Strategas Research Partners

11:00 AM to 12:00 PM

Clearwater Paper (CLW) CFO & Mill Manager Shelby Mill TourClearwater Paper Mill, 687 Washburn
Switch Rd, Shelby, NC 28150

Metrics: \$914MM market cap, \$1.7B sales, 19.4 P/E, 10.6 fwd P/E, no dividend
John Hertz, Clearwater CFO, along with the Shelby Mill manager will provide a mill tour and discuss the \$340MM capital investment project announced on 2/8/17. Clearwater plans to build a new tissue machine and related converting equipment for producing premium and ultra-premium grades of private label tissue products at a site adjacent to



the company's existing Shelby Mill. Details of the expansion as well as planned warehouse consolidation can be found in following press release.
<http://ir.clearwaterpaper.com/releasedetail.cfm?ReleaseID=1011126>

- **John Hertz**
Chief Financial Officer
Clearwater Paper

12:00 PM to 01:00 PM

Clearwater Paper (CLW) CFO & IR Lunch

Clearwater Paper Mill

Enjoy a Carolina barbecue lunch at the mill with John Hertz, CFO, and Robin Yim, VP of IR, as they discuss company strategy and take Q&A.

- **John Hertz**
Chief Financial Officer
Clearwater Paper

01:00 PM to 02:00 PM

Return Transportation

Shelby, NC to CLT and Charlotte

Immediately following the Clearwater Mill Tour and luncheon, transportation will be provided from the Shelby Mill to Charlotte Airport (CLT) for drop-offs and then continue to the Charlotte Westin.

SPEAKERS



Vicki Arthur

SVP, Plastics and Protective Solutions
Sonoco Products

Vicki has been with the company since 2005. She received a BS in Accounting from The University of South Carolina-Columbia and an MBA from Duke University - The Fuqua School of Business.



Roger Schrum

VP of Investor Relations
Sonoco Products

Mr. Schrum is responsible for investor relations, marketing communications, public relations and public affairs activities. Prior to joining the firm, Roger was a VP of Human Resources and Communications at NorthWestern Energy. Before that he was a General Manager of Marketing Communications and Public Affairs at SCANA and a Director of Media Relations at Ashland, Inc. He received a BS in Education, Journalism and Government from Pittsburgh State University.



John Hertz

Chief Financial Officer
Clearwater Paper

Mr. Hertz has been CFO of Clearwater Paper Corporation since 2012. Prior to joining the firm, he served as a vice president and chief financial officer for Novellus Systems, Inc. Before that, he held senior positions at Intel Corporation and KPMG. Mr. Hertz received a BS in Accounting from Montana State University-Bozeman.



Norbert Ore

Head of Industry Surveys
Strategas Research Partners

Mr. Ore is a Director and Head of Industry Surveys at Strategas with responsibility of internal indices, analysis of external surveys, and assisting clients in identifying global trends in manufacturing and services. Following his career as a supply manager for Fortune 250 companies, he has been a successful entrepreneur, business process consultant, and an advocate for small-disadvantaged businesses. As an acknowledged leader in supply chain management, he has attained the status of Certified Professional in Supply Management (CPSM) and Certified Purchasing Manager (C.P.M.). Additionally, he is a winner of the prestigious J. Shipman Gold Medal, which presented for leadership in the field. He is best known for his work as the Chair of the ISM Manufacturing Report on Business, the monthly economic report recognized as a leading indicator of the U.S. economy. During Mr. Ore's 15 years as chair, he introduced business survey analysis to numerous organizations in the U.S. and internationally. He has also been instrumental in the establishment of similar surveys, most recently in Taiwan. He holds an undergraduate degree in business and a master's degree in organizational management.



John O'Donnell

President and CEO
Neenah Paper

Prior to becoming CEO, Mr. O'Donnell served as Chief Operating Officer of the Company and President, Fine Paper. Mr. O'Donnell was employed by Gergia Pacific Corporation from 1985 until 2007 and held increasingly senior management positions in the Consumer Products division. Mr. O'Donnell served as President of the North American Retail Business from 2004 through 2007, and as President of the North American Commercial Tissue business from 2002 through 2004. He received his BS from Iowa State University.



Bonnie Lind

SVP, CFO and Treasurer
Neenah Paper

Prior to joining the firm, Ms. Lind was an employee of Kimberly Clark holding a variety of increasingly senior financial and operations positions within the company. She also served as the Assistant Treasurer of Kimberly Clark and was responsible for managing Kimberly Clark's global treasury operations. Prior to that, she was Director of Kimfibers with overall responsibility for the sourcing and distribution of pulp to Kimberly Clark's global operations. She received a BBA in Finance from the University of Georgia-Terry College of Business



Bill McCarthy

VP Financial Analysis & IR
Neenah Paper

Prior to joining the firm, Mr. McCarthy held various positions at Kimberly-Clark Corporation that included Sr. Finance Director-Latin America and Mill Controller/Finance Manager. Bill received a BBA in Finance from the University of Notre Dame and an MBA in Accounting from the California State University-Fullerton, Mihaylo College of Business and Economics.

Accommodations

Westin Charlotte
601 South College St., Charlotte,
NC 28202

Strategas has reserved a block of rooms at the Westin Charlotte at a rate of \$249. Please use this link <https://www.starwoodmeeting.com/Book/strategas> to book your room or contact reservations by calling 866.837.4148 or the hotel directly at 704.375.2600. The last day to reserve rooms at the Strategas Rate of \$249 is Tuesday, 3/14/17.